

# Year 11 – BUSINESS STUDIES Programme of Study

## Edexcel GCSE Business: 1BSO

Autumn 1	Autumn 2	Spring 1	Spring 2	Summer 1	Summer 2
<p><b>2.1 Growing the business</b></p> <ul style="list-style-type: none"> <li>Business and globalisation <a href="#">1</a></li> <li>Ethics, the environment and business <a href="#">[More Info]</a></li> </ul> <p><b>2.2 Marketing decisions</b></p> <ul style="list-style-type: none"> <li>Product</li> <li>Price <a href="#">[More Info]</a></li> </ul> <p><b>Milestone Assessment:</b> Paper 2 - Building a Business Topic 2.1 Growing the business &amp; Topic 2.2 Marketing decisions.</p>	<p><b>Revision and mock examinations</b></p> <p><b>2.2 Marketing decisions</b></p> <ul style="list-style-type: none"> <li>Promotion</li> <li>Place <a href="#">[More Info]</a></li> </ul> <p><b>2.3 Making operational decisions</b></p> <ul style="list-style-type: none"> <li>Business operations</li> <li>Working with suppliers <a href="#">[More Info]</a></li> </ul> <p><b>Milestone Assessment:</b> Mock Exam - Theme 1 content Paper 1.</p>	<p><b>2.3 Making operational decisions</b></p> <ul style="list-style-type: none"> <li>Managing quality</li> <li>The sales process <a href="#">[More Info]</a></li> </ul> <p><b>2.4 Making Financial Decisions</b></p> <ul style="list-style-type: none"> <li>Business Calculations <a href="#">[More Info]</a></li> </ul> <p><b>Milestone Assessment:</b> Paper 2 - Building a Business Topic 2.2 Marketing decisions &amp; Topic 2.3 Making operational decisions.</p>	<p><b>2.4 Making Financial Decisions</b></p> <ul style="list-style-type: none"> <li>Business performance <a href="#">[More Info]</a></li> </ul> <p><b>2.5 Making HR decisions</b></p> <ul style="list-style-type: none"> <li>Organisational Structures</li> <li>Effective recruitment <a href="#">[More Info]</a></li> </ul> <p><b>Milestone Assessment:</b> Paper 2 - Building a Business Topic 2.4 Making Financial Decision &amp; Topic 2.5 Making HR decisions.</p>	<p><b>2.5 Making HR decisions</b></p> <ul style="list-style-type: none"> <li>Effective training and development</li> <li>Motivation <a href="#">[More Info]</a></li> </ul> <p><b>Milestone Assessment:</b> Full mock Paper 2 - all content</p> <p><b>Revision and final examinations</b></p>	<p><b>Revision and final examinations</b></p> <ul style="list-style-type: none"> <li><a href="#">Virtual Classroom resources for all of Theme 1</a></li> <li><a href="#">Virtual Classroom resources for all of Theme 2</a></li> </ul>